

LEADING THE WAY IN PARKING & TRANSPORTATION SOLUTIONS







جائزة محمد بن راشـد آل مكتـوم للأعمـال MOHAMMED BIN RASHID AL MAKTOUM BUSINESS AWARD









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### Corporate Overview VALTRANS TRANSPORTATION SYSTEMS About Us

Valtrans Transportation Systems and Services has been meeting the need for innovative and efficient transportation services solutions since 2003. We are the first company in the Gulf region to integrate network transportation solutions with hospitality.

Through a combination of clear-cut approaches and sophisticated technology, we deliver exceptional services to our clients, putting customer service at the forefront of everything we do, which sets us apart from our competitors, enabling the rapid growth of our company.

Our client list continues to grow, and includes international airports, malls, private hotels and some of the most prestigious hotels in the United Arab Emirates. Our core aim is to deliver the best and most reliable transportation systems to keep our customers' organisations running smoothly and efficiently



# Corporate Governance

To remain dedicated to achieving excellence, exceeding customer expectations and enhancing the image of everyone we work with, through hard work, dedication, and superior performance.

### OUR MISSION

To remain the most trusted parking systems and valet parking service provider, committed to the highest standards, while aligning our skills and competency to our clients' expectations.

### **OUR VALUES**

#### Integrity:

We conduct business to the highest ethical and professional standards

#### **Teamwork:**

Our solutions are founded on our collective strengths and accomplishments.

#### Innovation:

We embrace change and strive to improve.

#### Competency:

Nurturing the talent, professionalism and commitment of our staff to be the best in their field.

#### Continuous improvement:

We are proactive in leading change in our industry and committed to learning through the latest technology, approaches and strategies.

#### **Diversity:**

Our talent, ideas, skills, cultures and experiences enhance our work culture and environment.

## OUR SERVICES

We provide the best transportation systems, solutions, and services in the Gulf, serving more than 15 million customers per year, to the highest customer service standards.

We carefully developed our services using the right elements and specifications to ensure the highest quality standards and excellent customer experience.

Our services include but are not limited to the following:

- Car Park Management
- Valet Parking
- Limousine Service (Valtrans Limousine)
- Transportation Services
- Traffic Management

## Our Advantages

### Cutting-edge technologies and research

Our investments in research and an in-house IT department allow us to provide reliable systems for an extensive clientele, focused on user convenience, safety, and efficiency.

The company's senior management generates a comprehensive core curriculum every six months to map out our research priorities.

#### Systems developed in-house

- Green Valet Parking (GVP)
- Valet Parking Management System (VPMS)
- Airport Limousine Management System (ALMS)
- Taxi Dispatch Management System (TDMS)
- Eco Porter Management System (EPMS)

#### **High-calibre staff**

Engineers are at the heart of our company, and all our employees are highly professional. Our recruitment strategy is based on ability, strong work ethics and commitment to success.



#### **Total Quality Management**

Staff working at our clients' premises are fully trained and managed by us to provide exceptional service, complying with our quality manual and company policy.

Our customers are provided with a direct contact number to discuss any comments or concerns, and we make sure to understand and implement our clients' requirements.

### Enterprise Resource Planning (ERP) Software

We consistently raise the bar through our innovative ERP software, setting new standards in the market, combining design implementation, operation, and maintenance with continuous support and upgrades.



### Proven customer service track record

Our top priority is quality customer service and care, with a dynamic approach to providing information that is precise, timely and accurate.

We guarantee that all points of contact are always available to meet our clients' specific needs, and we provide contact names in all communications.

#### Awards and accolades

Our team has been recognised with the Sheikh Mohammed Bin Rashid Award - 2004 (Best Facilities Management), Mohammed Bin Rashid Al Maktoum Business Award - 2013 (Services Category), the Bizz Award - 2013 (Inspirational Company) and the Sheikh Khalifa Excellence Award - 2014 (Services Category), as well as the quality management standard certification ISO 9001:2008. The company has also received regular recognition in the Government of Dubai Quality Awards and from the Dubai Department of Civil Aviation, for our contribution in building a strong, strategic alliance between all sectors of the national economy and for providing exceptional transportation services to the UAE's most prestigious guests.

Global market research company J.D. Power and Associates gave us the highest rating for our valet parking service at Atlantis The Palm. We also achieved a 10 out of 10 rating for our work at the Fairmont Dubai, and regularly receive appreciation letters from our high-profile clients.

### CAR PARK MANAGEMENT

We are a world-class key provider for complete car park management solutions, creating systems and strategies that are customised for large scale projects and venues in the Gulf region.

#### We provide the following state-of-the-art car park management systems in the UAE:

- · Car park entry/exit methods
- Technical support at entry/exit
  Pay on foot machines

· Web reporting/financial tools

- Car park fee payment options
- Licence Plate Recognition (LPR)
- Parking Guidance Systems (PGS)

#### Benefits of our services include:

### Hands-on, professional customer service

We provide 24/7 customer service to our clients who need system support.

### State-of-the-art equipment and efficient systems

Our world class traffic management solutions use cutting-edge technology to provide you with a cost-effective, time-efficient experience

#### **Customisable solutions**

We offer bespoke products to meet your unique requirements, for example – working with available space. We specialise in helping our clients avoid bottleneck issues that prevent a smooth flow of traffic.

#### **Higher revenues**

Efficient parking means contented customers, meaning higher revenues for you.







### VALET PARKING

We are a world pioneer in valet parking, offering a safe, seamless experience to our diverse clientele. Our guests can expect the same five-star service, whether they are visiting a luxury hotel, restaurant, shopping mall, international airport, or shopping mall.

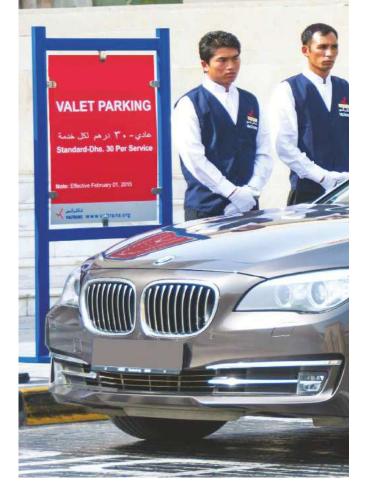
Our valet service is a great addition to any business, providing the best first impression and last contact for customers visiting your premises. We make it our mission to adjust, redesign and raise the bar of our services to keep up with trends while maintaining cost-effective structures.

### Expertise

With our wealth of knowledge and experience in this industry, the name Valtrans automatically equates to the finest valet parking service provider.

We operate using the most competent team and sophisticated technology, making convenience, innovation, safety and sustainability our top priorities. Our goals are to provide the best and most efficient valet parking service while continually finding ways to raise standards in the valet parking industry.





### Training

We believe in continuous learning, with a training programme focused on quality, safety and customer care. Our methodologies and training approaches are intended to maintain the best service levels and to prevent workplace accidents.

Our Al Quoz training centre offers training opportunities to new hires and refresher courses for existing staff, and we employ a competent and systematic approach to training to provide a consistently high quality service.

All of our certified valet attendants (CVAs) undergo training to attain government-issued certifications for the valet industry, to keep their knowledge and skills up-to-date.

Our training focuses on the best practices in the valet, transportation and hospitality industry, to create outstanding results that spell excellence. We also place emphasis on health and safety measures by promoting strict compliance to general and legal policies and procedures.







### Valet Parking Management System (VPMS)

We are the first in the Gulf region to offer an efficient system that combines network transportation solutions with the best hospitality practices, using state-of-the-art software.

Through our VPMS, we can provide seamless valet parking operations to maximise efficiency, security, and satisfaction.



### Critical Occurrence Response Management (CORM) Team



Our dedicated critical occurrence response management (CORM) team is available 24/7 in the event of a crisis.

The team offers support, management and investigatory assistance in the event of a mishap. We also offer bus transportation in the event of evacuation requirements, available for immediate response.



### GREEN VALET PARKING

#### World's 1st Paperless Valet Parking Solution Integrated with Valtrans VPMS Reduces Carbon Footprint by 95% Safe and Secure

We developed and integrated Green Valet Parking from our existing valet parking management System (VPMS), replacing paper tickets with reusable parking tokens, saving 65 % on costs.

### Paperless Parking System

Green Valet Parking is the first of its kind in the world, and part of our commitment to social and environmental responsibility. The technology used is radio frequency identification (RFID) and automatic number plate recognition (ANPR), for a secure and seamless valet operation that also reduces our carbon footprint by 95%, saving around 440 trees per year.

The technology was created by our creative engineers and IT department, who came up with a revolutionary parking system that has caring for the environment at its heart.



### LIMOUSINE SERVICES

We are a key provider of luxurious and affordable limousine services, and our service has gained prominence in the UAE, due to high standards, superior service and commitment to long-term customer relationships

#### Our limousine services include:

- Airport limousine services
- City and shopping tours
- Corporate limousines
- Special events limousine services

#### **Customer-focused**

We are dedicated to offering the best experience, from an extensive selection of luxury limousines and specialty vehicles, driven by highly-trained RTA-certified chauffeurs at the most competitive rates. With our robust experiences in the industry, we have perfected a highly-customised service offering world class hospitality to our diverse clients. Our services are available around the clock, 365 days a year, to get you where you want to go in style and comfort.

#### **Pioneer in the industry**

As a leader in hotel, airport, corporate and personal chauffeur service, Valtrans Limousine has won prestigious awards. In 2012 and 2013, we won the Safe Driver Award, organised by Dubai Civil Aviation as part of the Annual Safety Day. We have earned respect in the industry by specialising in all the facets of transportation services and by consistently delivering the ultimate customer experience.

#### Top notch and reliable service

Safety is top priority in limousine services, and our fleet is continuously maintained. Our chauffeurs have extensive route knowledge and undergo rigorous training. Our guests experience worry-free travel, knowing that we are fully licensed and have comprehensive insurance coverage to guarantee safety and 100% customer satisfaction.



### **TRANSPORTATION SERVICES**

As the leading transportation systems and services company in the UAE, we are proud to offer premium cost-effective transportation solutions

#### Our range of transportation services includes:

- Airport pick up/drop off
- Flight crew transportation
- Hotel transfers
- Transportation to schools and learning centers
- Staff transportation
- Golf cart shuttle service

Our transportation services ensure the following:

### Dependable and worry-free transportation

Our key tenets are punctuality and safety, and we guarantee that our certified vehicle drivers (CVDs) have excellent driving skills, extensive route knowledge and prioritise hygiene and appearance.

#### Total quality management

Each of our clients is assigned a fleet manager who undertakes comprehensive management related to your transportation needs.

#### Trained and professional drivers

We deploy professional, and uniformed certified vehicle drivers (CVDs) trained at the Valtrans Academy. Our CVDs also undertake courses in defensive driving – a rarity in the UAE.

#### Full insurance

Our service includes full insurance for the bus, driver and passengers.

#### **Multinational work force**

Our CVDs speak fluent English and Arabic and are trained to understand and respect customs and cultural practices.

#### 24/7 breakdown service

We operate a 24/7 breakdown recovery and replacement scheme, to ensure that passengers reach their destination safely and on time.

#### **Brand new fleet**

We regularly update our fleet with new vehicles that are fully insured and licensed, providing our clients with the utmost safety and comfort. We are honoured to serve prestigious companies, including Dubai Airports, the Aviation Club and China Airlines.



### TRAFFIC MANAGEMENT

Keeping traffic flowing smoothly when there is a large influx of vehicles or people requires a thorough and committed approach. Our traffic management systems make safety top priority, while ensuring the delivery of effective solutions to manage traffic better.

Our experience includes large scale world class events such as the Abu Dhabi Grand Prix at Yas Island, the Dubai World Cup at Meydan, World Rugby Tournament and and managing the traffic for Abu Dhabi International Airport (AUH), affording us a top ranking internationally in the traffic control and management industry.

Our goal is to provide a safe environment for our customers, staff and the general public, while maintaining an effective traffic flow that works for everyone.



#### **Planning and Consultation**

We have a dedicated team with the knowledge and experience to assist you with managing your requirements for traffic control, offering cost-effective and safe solutions to any project. We are committed to providing support to our customers in every phase of the project lifecycle – from planning, design and implementation through to the continuous improvement of traffic engineering. Our design and planning team can give advice and guidance on traffic management issues, for people and vehicles. We work with you to deliver practical and proven solutions that will reduce traffic and increase safety for all users.





#### **Traffic Marshal Services**

We employ only trained and qualified traffic marshals, who offer a high-level of customer service. Our team has a wealth of experience, with a commitment to excellence.

We design and execute curbside and mobility solutions, which enhance traffic movement on public or private premise. Our teams also operate a control communications system to ensure a smooth flow of traffic.

Valtrans is the traffic marshal service provider at Abu Dhabi International Airports, offering professional car parking entrance checks, supervising pedestrian crossing areas, taxi and shuttle drop off/pick up points, guiding and redirecting cars and visitors while ensuring compliance with laws and regulations. Our traffic marshals are equipped with high-end traffic control devices and take reasonable steps to take to keep any undesirable or adverse effects to a minimum, facilitating safe and efficient traffic, even in emergencies.



### Events Conducted by Valtrans

#### **Special Events Management**

Our event traffic management capabilities are unmatched, thanks to an expert team, who devise solutions that will have a minimal impact on the surrounding area. We have proven track record in controlling vehicle and human movement in malls, concerts, sports events and more, working with our clients at all stages from concept planning to execution of traffic schemes on the day of the event.

#### Examples:

- Dubai Air Show
- World Rugby Tournament
- Yas Formula Circuit
- World Cup Horse Racing Event





We also play a key part in exhibitions, sports events, and other regional and global events featuring high profile personalities, at:

- Dubai International Airport
- Abu Dhabi National Exhibition Center
- Dubai Sports Stadium
- Dubai World Trade Center
- Global Village, Dubai
- Dubai Festival City
- Emirates Palace Hotel
- Atlantis, the Palm Jumeirah

## OUR CLIENTS

#### HOTELS

#### Dubai & Northern Emirates

- Ajman Saray
- Anantara Resorts Dubai
- Andalus Al Seef Resort & Spa
- Arjan by Rotana
- Atlantis The Palm Dubai
- Atana Hotel
- Burj Al Arab
- Conrad Hotel Dubai
- Crowne Plaza Dubai Festival City
- Damac Maison Canal Views
- Damac Maison Cour Jardin
- Damac Maison Dubai Mall Street
- Damac Maison Naia Breeze
- Damac Maison The Vogue
- Double Tree By Hilton, Jumeirah Beach
- Fairmont Dubai
- Fairmont the Palm
- Four Points Sheraton Down Town
- Four Points Sheraton Sheikh Zayed Road
- Four Seasons Resort Dubai at Jumeirah Beach
- Grand Hyatt
- Gloria Hotel & Furnished Apartments
- Hyatt Regency
- Hyatt Regency Creek Heights
- Hyatt Regency Creek Heights Residences
- Ibis One Central
- IBIS World Trade Centre
- Intercontinental Dubai Festival City
- Jumeirah Beach Hotel
- Jumeirah Creekside Hotel
- Jumeirah Emirates Towers
- Jumeirah Al Naseem Hotel
- JW Marriott Marquis Hotel Dubai
- Kyo Restaurant & Lounge, Palm Jumeirah
- La Verda Hotel Apartment Dubai Marina
- La Ville Hotel & Suites Dubai, Autograph Collection Hotel
- Lapita Autograph Collection Hotel, Dubai Parks & Resorts
- Le Meridien Dubai Hotel & Conference Centre
- Le Meridien Mina Seyahi
- Madinat Jumeirah
- Marriott Hotel Al Jaddaf

- Movenpick Hotel JLT
- Novotel Ibis World Trade Centre
- Oceana Beach Club
- Park Hyatt Dubai
- Rixos the Palm Dubai
- Roda Al Bustan, Dubai
- Sheraton Dubai Creek Hotel & Towers
- Sheraton Grand Dubai
- Sofitel Downtown Dubai
- Taj Dubai

Fairmont

قريةالأعمال

Business Village

01110

Mall of the Emirates

CITYCENTRE

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الكورتيا

JW MARRIOTT. MARQUIS

DUBAI

Corniche Hospital

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ATLANTIS

THE PALM, DUBAI

umeirah

EMIRATES TOWERS

Abir Dhiabi

(a)

Hilton

THE RITZ-CARLTON®

Yas Island

Abu Dhabi

Retana

fairmont

BAB AL BAHR

Jumeirah

تشفى الأمربيك

**AMERICAN HOSPITAI** 

DUBALWORLD TRADE CENTR

**Dubai** Airports

GRAND HYATT

DUBAL

HYATT

**Emirates** Palace

BURJ AL ARAB Jumelitah

CROWNE PLAZA

STREGIS

- The H Dubai
- The Meydan Hotel
- The Ritz Carlron Dubai, JBR
- The Westin Dubai Mina Seyahi
- Towers Rotana
- World Trade Centre Residence
- Yassat Gloria Hotel Apartments
- Zabeel Saray

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 24 Karat Restaurant at Marriott Hotel Al Jaddaf

\*\*\*<sup>\*</sup>As of 13 March 2017

#### HOTELS Abu Dhabi

- Aloft Abu Dhabi
- Bab Al Qasr Hotel
- Capital Centre Arjaan by Rotana
   Abu Dhabi
- Centro Al Manhal Abu Dhabi By Rotana
- Centro Capital Centre Abu Dhabi
- Crowne Plaza Abu Dhabi
- Eastern Mangroves Suites by Jannah
- Eastern Mangroves Anantara, Abu Dhabi
- Emirates Palace Abu Dhabi
- Fairmont Bab Al Bahr, Abu Dhabi
- Gloria Downtown Abu Dhabi
- Grand Millennium Al Wahda
- Grand Millennium Al Wahda (Main Entrance)
- Holidays INN
- Hilton Capital Grand Abu Dhabi
- Hilton International Abu Dhabi
- Hyatt Capital Gate Abu Dhabi
- Khalidiya Palace Rayhaan by Rotana
- Marriott Hotel & Marriott Executive
- Apartments Downtown
- Masdar City
- Novotel & Adagio Al Bustan
- Park Arjaan by Rotana Abu Dhabi
- Park Hyatt Abu Dhabi Hotel & Villas
- Park Rotana Abu Dhabi
- Radisson Blu Hotel and Park Inn Abu Dhabi
- Saadiyat Beach Club
- Sheraton Khalidiya Hotel Abu Dhabi
- Shangri-La Hotel, Qaryat al Beri
- Staybridge Suites Yas Island
- Shangri-La Hotel, Qaryat al Beri
- Staybridge Suites Yas Island
- The Ritz-Carlton Abu Dhabi Grand Canal
- The St. Regis Abu Dhabi
- The St. Regis Abu Dhabi Asia de Cube and Catch Restaurant
- The St. Regis Saadiyat Island Resort Abu Dhabi
- The Westin Abu Dhabi Golf Resort and Spa
- Yas Island Rotana Abu Dhabi
- Yas Viceroy Hotel, Abu Dhabi

#### GOVERNMENT

#### Abu Dhabi

Abu Dhabi Municipality

#### GOVERNMENT Dubai & Northern Emirates

- Aviation Club
- DMCC Parking Management
- DTCM Al Fattan Tower
- Dubai Courts
- Dubai International Airport
- Dubai Design District
- Dubai Sports City
- Dubai World Trade Centre
- The Executive Council
- SME Business Village

#### MALLS

#### **Dubai & Northern Emirates**

- City Walk 1
- CITY CENTRE AL SHINDAGHA
- Deira City Centre
- Dubai Festival City
- IBN Batutta Mall
- Mall of the Emirates
- Mirdif City Centre
- Wafi City
- Oasis Centre
- The Beach
- The Box Park
- The Box Park M1 Station
- The Outlet Village- Dubai Parks and Resorts

#### Abu Dhabi

- Deerfields Town Square Mall
- Dalma Mall
- Khalidiyah Mall
- Marina Mall
- Mushrif Mall
- Yas Mall Abu Dhabi

#### HOSPITALS Dubai & Northern Emirates

- Al Tadawi Medical Centre
- American Hospital Dubai
- Dr. Sulaiman Al Habib Hospital, Dubai
- · Dr. Sulaiman Al Habib Medical Centre,
- Health Care City, Dubai
- Medcare Hospital
- Medcare Women and Child Hospital, Dubai
- NMC Hospital, Al Nahda
- Valiant Clinic by Meraas/OCS Facility Management

\*\*\*<sup>\*</sup>As of 13 March 2017

#### HOSPITALS Abu Dhabi

- Brightpoint Royal Women Hospital
- Corniche Hospital
- NMC Royal Hospital
- NMC Specialty Hospital

#### MISCELLANEOUS Dubai & Northern Emirates

- AGMC BMW Showroom and Service Center
- Al Badia Golf Club DFC
- Al Maktoum International Airport DWC
- Anantara North Residences
- Anantara Residences
- Audi Showroom Dubai
- AW Rostmani, Nissan Showroom, Deira
- Cove Beach Jumeirah Beach
- Dubai Creek Golf & Yatch Club
- En Vogue Double Tree by Hilton Jumeirah
- GQ at JW Marriott Marquis
- Global Village
- IMG World of Adventure
- Meraas Holding Office
- New Audi Service Centre
- O14 Tower

## OUR PARTNERS

- O14 Tower
- Porsche Showroom Dubai
- Ramusake, Double Tree by Hilton Jumeirah
- Residence 22/Fareed Tower, Business Bay
- Silverene, Dubai Marina

#### MISCELLANEOUS Dubai & Northern Emirates

- Showmax Dubai
- Stereo Arcade, Double Tree by Hilton Jumeirah Beach
- The Event Centre Dubai Festival City
- The Maine Oyster Bar & Grill
- The Restaurant Village Four Seasons Dubai

#### Abu Dhabi

- Caramel Restaurant The St. Regis Saadiyat Island Resort Abu Dhabi
- Ferrari World Abu Dhabi
- International Capital Trading
- Venetian Village Ritz Carlton Grand Canal
- Yas Waterworld Abu Dhabi

We build relationships with financial institutions, credit card companies and other establishments to help extend our remit to an increasingly broad range of customers. We continue to look for ways to offer our exceptional valet services to new clients, so that more people can experience the luxury and convenience that only Valtrans can deliver.

#### **Banks**

- Abu Dhabi Islamic Bank
- Citibank
- Commercial Bank of Dubai
- Dubai Islamic Bank
- Emirates NBD
- Emirates Islamic Bank
- First Gulf Bank
- HSBC
- Mashreq Bank
- Noor Bank
- RAK Bank
- Samba Bank

#### **Other Establishments**

- Peacock Concierge
- Etisalat

# AWARDS AND RECOGNITIONS





www.valtrans.com



To a start

فالترانس VALTRANS



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COMPANY PROFILE 2017